

Job Vacancy



Partnerships and Events Manager

Deptford, London

Closing date – 24/11/24

About The Ahoy Centre

We are a charity that changes people's lives and builds life skills through sailing, rowing, powerboating and other activities on and off the water.

We attract young people and adults from our local community working in partnership with schools, youth groups and other community organisations. Often our users are from marginalised groups who wouldn't normally be able to access sailing, rowing or other water-based activities.

As well as having fun, our recipients often gain new skills and confidence that they can apply in other life settings. Sometimes the experiences people have at Ahoy can alter their life direction.

As a charity, we fund all the activity through fundraising, so that we can offer water sports either free or at a minimal cost. Our ability to form meaningful partnerships with organisations who share our mission to improve the lives of people in Greenwich and Lewisham is crucial.

We are based on The River Thames in Deptford, south-east London. We sit on the border between the boroughs of Greenwich and Lewisham, and we are only a 15-minute walk from Deptford and Greenwich town centres.

In 2023 we were 20 years old.

You would be joining The Ahoy at an exciting time as we look towards 2025 with a fresh approach. You would have the opportunity to shape our future work.

For more information visit www.ahoy.org.uk

Job Title – **Partnerships and Events Manager**

Job purpose – The success of the Charity relies on the relationships we have with our beneficiaries, funders or supporters. In this exciting role you will lead our work in this area. You will create a new strategy for our partnership work and oversee our events programme for 2025 and beyond.

Key responsibilities – You will create a new Partnership and Events Strategy by reflecting on our past success, assessing our future needs and envisioning how we can work with new and existing partners.

You will lead our outreach work by ensuring we have a flow of beneficiaries for the varied programmes we offer. You will also find ways in which we can monitor the impact of these partnerships.

We rely on external funding to deliver our activity, and you will create a programme of fundraising events that will engage community partners (commercial and non-commercial) in a meaningful relationship with Ahoy.

On occasions you will need to be creative and explore opportunities that are unexpectedly presented.

You will oversee the implementation of the plan and measure its impact.

You sit as part of the management team and help shape the future direction of the charity.

This a pivotal role which will see you at the heart of all our work and you will report to the CEO.

Hours - Full time – 35hrs per week. Main working hours are Monday-Friday, 9am to 5pm but you will be required to occasionally work evenings and weekends.

Term - Permanent

Remuneration - £40,000 pa, plus pension.

Location – The Ahoy Centre, Borthwick Street, Deptford, London. SE8 3JY

Working arrangements – This is a hybrid role, and you will be expected to be in the office at least three days a week. There is also occasional evening and weekend work, which you will be given time off in lieu.

DBS – You may be required to complete a DBS check.

Person specification

Experience	Essential	Desirable
Forming fruitful partnerships with a range of organisations	✓	
Creating strategies and overseeing delivery	✓	
Fundraising for a charitable organisation		✓
Event planning and delivery	✓	
Working in a community sport delivery organisation		✓
Delivery of fundraising events using sport/water sports		✓
Working with education providers		✓
Skills and abilities		
Fundraising skills	✓	
Event management skills	✓	
Partnership engagement skills	✓	
MS Office	✓	
Project management	✓	
Good planning and monitoring skills	✓	
Ability to work as part of a team	✓	

Ability to problem solve and use initiative	✓	
Qualifications		
Degree or equivalent		✓

Further information – If you would like an informal conversation, call 020 8691 7502 to arrange a call back.

How to apply - Please send a CV and covering letter (no more than two sides of A4) to david.reader@ahoy.org.uk . In your covering letter, please address the person specification criteria listed.

Closing date – 24/11/24.