

Job Vacancy



Fundraising Manager

Deptford, London, SE8 3JY

Closing date – Wednesday 15th July, 2026.



About The Ahoy Centre

The Ahoy Centre is here to provide opportunities for the local community to be involved in a variety of water sports on the River Thames.

We are particularly focussed on the attracting those under-resourced individuals and groups, who may otherwise not have the opportunity to undertake sailing, rowing or powerboating.

We believe that by providing these opportunities, we can broaden horizons for participants, help them acquire new skills and encourage them to develop their personal resilience. These can be life-enhancing in many ways.

Equally important we want to provide opportunities for local people to recreate on The River Thames, have fun and at the same time build new friendships.

As a provider of quality sport, we are confident that we can contribute to peoples mental and physical health. We also see our provision as unique in the sporting offer in southeast London.

We want to be an essential community asset for Deptford and the surrounding London Boroughs. We encourage local people to volunteer with us because we believe in the strength of the local community, but also in the power of volunteering to help people give something back to society, while developing themselves as individuals.

We operate as a charity and rely on donations and external funders. All income is used to operate the centre, invest in our site and equipment and deliver quality water sports, in a safe environment.

We work in partnership with many groups, schools and organisations and we strive to be a good partner by being open, honest and dependable.

We are committed to being a good employer and a good neighbour. We respect the environment and are constantly seeking ways in which we can minimise our environmental footprint.

We sit on the border between the boroughs of Greenwich and Lewisham, and we are only a 15-minute walk from Deptford and Greenwich town centres.

You would be joining The Ahoy at an exciting time as we continue our renewal. You would have the opportunity to shape the future work of the charity.

For more information visit www.ahoy.org.uk

Job Title: Fundraising Manager

Location: Ahoy Centre

Contract: Full-time (salary and benefits as advertised)

Reports to: CEO

Role Summary

We are seeking an experienced and motivated Charity Fundraising Manager to lead and grow our fundraising activity. This is a key role within our charity, responsible for developing and delivering fundraising strategies that generate sustainable income and support our mission.

You will work closely with colleagues, supporters, donors, and partners to build strong relationships and create engaging fundraising opportunities across a range of channels.

Key Responsibilities

- Develop and implement the charity's fundraising strategy
- Plan and deliver fundraising campaigns and appeals
- Manage relationships with individual donors, corporate partners, trusts, and foundations
- Identify and secure new funding opportunities
- Write high-quality funding proposals, bids, and grant applications
- Organise and support fundraising events and community fundraising activity
- Work with internal teams to promote campaigns
- Monitor income, evaluate performance, and produce regular reports
- Manage fundraising budgets and ensure compliance with relevant regulations

- Represent Ahoy Centre at external meetings, networks, and partner events; promote inclusion and community engagement.

Person Specification

About you

- Proven experience in fundraising, charity development, or a related role
- Strong written and verbal communication skills
- Excellent relationship-building and networking abilities
- Experience meeting income targets and managing multiple projects
- Confident writing bids, proposals, or fundraising materials
- Highly organized with strong attention to detail
- Passionate about making a difference and supporting our cause

What We Offer

- A supportive, mission-driven workplace committed to inclusion and development.
- A meaningful role with real impact
- Opportunity to shape and grow fundraising activity
- Opportunities for professional development and qualification support.

Hours - Full-time – 35 hours per week. Monday-Friday with occasional evening and weekend work.

Term – Temporary - 6 months, with the possibility of becoming permanent.

Remuneration - £38-40,000 per annum.

Benefits – 28 days annual leave (plus Bank Holidays) (Pro rata), Pension, sick pay, Birthday leave after one year, Cycle to Work Scheme, free gym use, free tea and coffee.

Location – Hybrid – At least three days a week at The Ahoy Centre, Borthwick Street, Deptford, London. SE8 3JY.

Further information – If you would like an informal conversation, call 020 8691 7502 to arrange a call back.

How to apply - Please send a CV and covering letter (no more than two sides of A4) to david.reader@ahoy.org.uk . In your covering letter, please address the person specification criteria listed.

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